Tonk Bros. Co.

623 South Wabash Hvenue

Brunswick Building

Chicago, Ill.



Morld's Largest Exclusive Wholesalers of Musical Merchandise

Our 37th Year

CHCHLOG NUMBER FORCY-SEVEN

Foreword

FOR thirty-seven years Tonk Bros. Co. has enjoyed an evergrowing patronage of particular Musical Merchandise Dealers throughout the world. In each of those years, it has striven to keep ahead of the times, to improve its service and its merchandise, so that it might justify the continued good-will of its many friends.

But we look back over the past two years with more than usual pride, for we feel that more has been accomplished in that time than in any previous two years of our history.

Through the purchase of the entire Lyon & Healy Wholesale Small Goods Department and their Piano Material Department, we gained exclusive wholesale selling rights of some of the best-known brands, including such famous names as "Washburn," "American-Professional," "American Conservatory," and many others.

In addition to this important deal, we purchased the entire Wholesale Small Goods Department of the Artophone Corporation of St. Louis, which gave us control of many more good lines. The result was \$1,000,000 in sales during the year 1929, compared with less than a half a million only two years ago; and through it all the same spirit of loyalty and service prevails; those inherent qualities which had their beginning thirty-seven years ago, under the leadership of the late Charles J. Tonk, and which we are endeavoring with all our time and effort to perpetuate.

A heart-felt "Thank You" goes out to all those dealers who have helped us in accomplishing this outstanding success.

TONK BROS. CO.



Piectrum
Guitar
No. 1
Price
\$75.00 and
\$80.00

NATIONAL

Silver Mandolins Due to its tremendous power and vol-ume the new NATIONAL Silver Mandolin may be used to lead the largest orchestra. It makes a wonderful double for the tenor guitar or violin player.

Style 1 (plain). Each\$

Style 2 (beautifully hand engraved)

The NATIONAL Silver Ukulele

Thousands of Ukulele players have pro-nounced the NATIONAL Silver Ukulele an instrument that will delight you. It has the same beautiful German silver finish as our Guitars and Mandolins, and the unique NATIONAL feature of ampli-

fying the volume while retaining all the softness and beauty of tone.

Style 1 (plain). Each\$55.00

Style 2 (beautifully hand engraved).

Style 3 (Artistic floral design).

Style 3 (artistic floral design).

\$65.00

....\$80.00

...\$70.00

85.00

Mandolin

Style No. 1 Price \$65.00

Each

Each

Why NATIONAL Excels in Beauty .:. Tone Volume .:. and Durability

Every NATIONAL String Instrument gives instant, proud response to the lightest touch. And only in these instruments will be found such rare beauty of tone. This and their powerful voicing combine with their attractive and unusual appearance to make them very valuable for stage and concert work—they never fail to favorably impress an audience. The beautiful body, made from pure German silver carefully gauged and highly polished, will not tarnish, rust or de-teriorate in any way, and with ordinary care will last a lifetime. Every product of the National String Instrument Corporation bears the trade-



NATIONAL

Silver Plectrum and Tenor Guitars

Professionals prefer NATIONAL Silver Plectrum and Tenor Guitars because, for orchestra work, they retain the sweet tone of the guitar while yielding the volume of the ordinary banjo.

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NATIONAL Spanish and Hawaiian Guitars

Each of these two types of guitar is a leader in its field; in no other instruments will be found such rare beauty of tone and astonishing power and volume. They provide the player with a perfect medium for the complete expression of his artistry; and are constructed to give years of service under the most exacting conditions.

	Lach
Style 1S Spanish German Silver, plain	\$125.00
Style 2S Spanish beautiful hand engraved	145.00
Style 3S Spanish (De Luxe) Artist's floral design	165.00
Style 4S Spanish (Artist's model) elaborately engraved, for	ancy
pearl, etc	195.00
Style 1H Hawaiian German Silver, plain	125.00
Style 2H Hawaiian beautiful hand engraved	145.00
Style 3H Hawaiian (De Luxe) Artist's floral design	165.00
Style 4H Hawaiian (Artist's model) elaborately engra	ved.
fancy pearl, etc	



Note: Above Prices are NOT Subject to Our Regular Discount! Refer to Discount Sheet!

No. 0

Back-view

National Special Style O Silver Guitar EACH \$62.50

A Leader and a "NATIONAL" Featured Product

This low price is made possible through our own revolutionary method of production. The construction throughout is up to the "National High Standard." Made from a high grade Alloy Metal heavily nickel-plated, with a beautiful two-tone Silver Finish, Rock Maple Neck, Ebonized Maple Fingerboard, Pearl Position Dots, etc.

The Heart of the Instrument





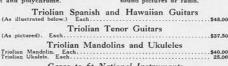
Everyone marvels at the tremendous power, the volume and the tone quality of these instruments—little wonder that stage and concert performers are so enthusiastic about them.

The vital feature of construction to which this power may be attributed is found in the diaphragm or resonator illustrated. Just as the modern dynamic radio amplifies every tone from the highest note of the violin to the lowest note of the mighty organ, the dynamic construction of National String Instruments amplifies the true, sweet tones produced by the strings, yielding a quality and volume of tone heretofore considered impossible in a string instrument. This dynamic resonator principle is found only in NATIONAL String Instruments and is fully protected by our patents.

National Triolian Instruments

like all other NATIONAL instruments, possess great power and volume while sacrificing nothing of tone quality.

These Triolian instruments are all made from an alloy metal (which will not rust) finished in two-tone brown walnut and polychrome. Latest dynamic principles of amplification in this instrument make it possible to produce more volume than the banjo while retaining the sweet tone of the guitar—an invaluable aid whether playing for dance, concert, records, sound pictures or radio.



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No. 889 | 5 nt. 5 panish of Hawaiian Guitar Each. 314.90

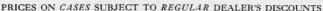
3 Ply "Veneer" Style covered with best grade Keratol silk plush lined
No. 832 | 75 nt Spanish of Hawaiian Guitar. Each 232.30

No. 637 | 75 nt Tenor Guitar. Each 221.70

No. 431 | 75 nt Mandelin. Each 38.00

No. 560 | 75 nt Uticle Each 15.00





BEAUTIFUL MATERIAL Style No. 1

Weissenborn Hawaiian Steel Guitars

The Weissenborn Hawaiian Steel Guitar—interna-tionally k n o w n—is con-structed scientifically under the most strict supervision. The special feature of the Hollow Neck enables the artist of today to accomplish every known phase of guitar playing with the maximum tonal volume of quality.

STYLE ONE

STYLE ONE

Back and sides of selected Koa. Top
of selected Koa or of spruce if desired.
Fingerboard of selected Koa inset with
round selected pearl position dots and
fettled with white holly. Bridge of hardwood with white pinn. Soundhole surwood with white pins. Soundhole sur-rounded with three rings of inlay. Finish of the highest grade and hand-rubbed to a gloss. Depth of body. 3 inches. PRICE \$40.00 EACH

STYLE TWO
Back and sides of selected Koa. Top
of selected Koa or spruce if preferred.
Fingerboard of selected Koa inset with
fancy selected pearl position marks and
fretted with white holly. Top and bottom
edges surrounded with black binding.
Fingerboard bordered with white binding.
Soundhole surrounded with rope and ring
of genuine wood marqueterie. Finish of STYLE TWO of genuine wood marqueterie. Finish of highest grade and hand-rubbed to a gloss. Depth of body, 3 inches.

PRICE \$56.00 EACH

STYLE THREE

SITLE THREE
Entire body—top, bottom and sides—
made from specially selected beautifully
marked genuine Koa. Fingerboard of
specially selected Koa with extra fancy
position marks and fretted with white
holly. Edges of top of body, also fingerboard and soundhole, surrounded with
rope binding. Beautiful finish hand-rubbed
to a birk eloss throughout. Death to a high gloss throughout. Depth of body, 3 inches.

PRICE \$67.50 EACH

STYLE FOUR Entire body—top, bottom and sides—made from specially selected and most beautifully marked Koa. Fingerboard of specially selected Koa with extra fancy position marks, fretted with white holly. Edges of top and bottom of body, also fingerboard, neck and head, completely surrounded with rope binding, and rich miscent count councilode. A magnificant man and the selection of the se derful quality and carrying power. Depth of body, 3 inches.

PRICE \$79.00 EACH

NOTE The above listed Guitars will not fit into regular guitar cases. For descriptions and prices on special cases, see next page.





Style No. 4

Weissenborn Spanish Model Guitars

(Can be converted into Hawaiian Guitars by attaching Extension Nut)



Every Weissenborn Instrument is fully guaranteed as to workmanship and material.

STYLE No. A

Entire body of selected Koa. Fingerboard of perfect scale and of selected ebony artistically marked with pearl position dots and fretted with genuine German silver frets. Soundhole surrounded with three rings of inlay. Finish of the highest grade and hand-rubbed to a gloss. Depth of body, 4 inches. Price \$45.00

STYLE No. B

Beautifully figured Koa wood throughout. Top edge bound with black celluloid. Soundhole is inlaid with fancy purfling. Genuine ebony fingerboard, guaranteed correct and perfectly adjusted, inlaid with pearl position dots. Entire instrument is hand rubbed to a medium gloss finish. Price \$56.00

STYLE No. C

Carefully selected and beautifully figured Koa wood throughout. Top edge and soundhole inlaid with fancy wood purfling. Brown ebony fingerboard. Perfectly adjusted and absolutely correct. Fancy patent heads. This instrument possesses a marvelous tone and will please the most discriminating player.
Price \$70.00



Style No. D

STYLE No. D

Entire instrument made of specially selected Koa of beautiful design. Entire body and neck surrounded with rope binding. Fingerboard of special ebony and inlays of perfect pearl; frets of genuine German silver, and of perfect scale. Artistic patent heads. The absolute achievement in guitars—an instrument of exceptional beauty and designed for the artist.

Price \$84.00

Cases to Fit Weissenborn Hawaiian Guitars

NOTE:-Cases listed below fit WEISSENBORN Hawaiian Instruments only. For cases to fit regular model Guitars, see page 114



- No. 760 Regular stiff canvas case, covered with medium brown canvas and bound with black leather cloth all around. Good reliable han-
- No. 761 Utility style case, top opening, covered with good reliable black keratol and edges are sewed with black leather. Case is flannel lined and has a good substantial handle. Each . . . 9.00



- No. 762 Good reliable veneer shell, covered with excellent grade of black keratol, steel valance and nickel plated trimmings. Lined inside with good grade of flannel. Each ... \$22.00
- No. 763 Same as No. 762, but entire case lined with velvet. Each
- No. 764 Same as No. 762, but entire case lined with fine grade of silk plush. Each..... 34.00

Large Size Ukuleles



No. 98 Tenor Ukulele. Slightly larger than the Concert Size. Entire instrument finished in medium mahogany color, somewhat shaded. Dull finish. Top edge bound with white celluloid. Equipped with patent pegs. Marvelous tone and big seller.

No. 91 FULL TENOR SIZE UKULELE, Length over all, 22 inches. Has proven to be a big seller on account of the deep mellow tone. Entire instrument made of carefully selected birch and sides and back are finished in light Koa color with neck finished to match, whereas the top is finished in its natural white color. The fingerboard is of white pearlette and frets are adjusted correctly. Entire instrument finished in high gloss. Each . . . \$6.80

No. 108 Bass Ukulele. Somewhat larger than the Tenor Ukulele. Entire instrument finished in dull mahogany, slightly shaded. Both edges bound with white celluloid, ebony finished extension fingerboard. Patent pegs; deep marvelous tone.



Tenor Size

Famous Weissenborn Ukuleles

General Description

These fine UKULELES are made from genuine HAWAIIAN KOA which has been thoroughly seasoned and dried and thereby the possibility of cracking or splitting is practically eliminated. The tone, correct adjustment, and the fine finish of these instruments are out-standing features.



No. 1 Genuine KOA Wood body with a neck especially reinforced at joint. Guaranteed perfect fretting. Direct tension bridge. Sound hole bound with white grain celluloid. Hand rubbed gloss finish throughout. Each\$10.00

No. 3 Very carefully selected flamed Koa wood throughout and entire instrument in hand rubbed gloss finish. The back and top edge as well as the fingerboard and head piece are bound with fancy purfling, whereas the sound hole is bound with white celluloid. Equipped with a good grade of friction pegs. The instrument has a wonderful appearance and a beautiful tone. Each \$30.00



No. 2 Same description as style No. I except that the top edge and the sound hole are bound with fancy rope binding. Each \$15.00

No. 10 FULL SIZE TENOR UKULELE. Designed and built especially to meet the demand for a large size Ukulele. Beautiful flamed KOA wood throughout and hand rubbed gloss finish. Top edge, as well as the fingerboard are bound with fancy wood purfling. Sound hole is inlaid. On account of the large size, the instrument has a deep rich tone. Correct fingerboard inlaid with position dots. Each\$20.00



Tonk "MAPELIENE" Family



A complete, clean-cut and well built line of Plectrum instruments, finished in natural maple color and graining. Attractively decorated as illustrated. Fingerboards are made of silver celluloid with fancy black position figures. Something entirely new with an unusual eye appeal and each instrument is a wonderful value. To see them is to want to possess one.



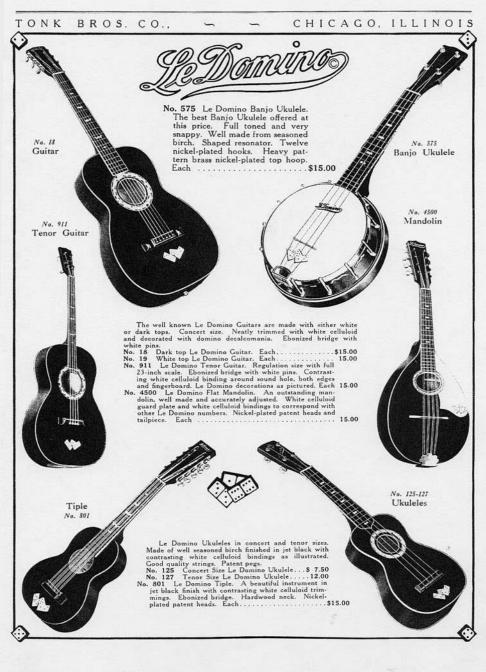


No. 8020 Mapeliene Guitar, standard size. Each \$15.00 No. 910 Mapeliene Tenor Guitar. No. 475 Mapeliene Flat Back Mandolin. Each...... 15.00 No. 93 Mapeliene Tenor Ukulele. Each.....

Brighten up your stocks with these attractive instruments. You will find them ready sellers and very satisfactory in workmanship, adjustment and tone.



No. 93



Tenor Guitars

Makes Doubling Easy!

The Tenor Guitar was designed to meet the growing demand for a banjoist's "doubling" instrument. The modern dance orchestra musician must be versatile. He adds to his value with any orchestra by his ability to play more than one instrument.

The Tenor Guitar has the true tone and construction of a guitar, yet the tuning and fingering remain the same as that of the banjo or ukulele—whichever tuning is chosen. The banjo or "uke" player demonstrates his versatility by playing an entirely differ-

ent instrument without extra practice. An excellent instrument for entertainment at home-at parties-either for voice accompaniment, or solo playing. Used professionally by many vaudeville artists.





No. 890 Back, sides and top of selected birch; hardwood neck, ebonized fingerboard; pearl position dots; sound hole and top edge bound with white celluloid. Shaded mahogany color—satin rubbed finish. Each............\$10.00

Each .

No. 825 A Lute Shaped Tenor Guitar with fine birch back and sides, in walnut finish. White spruce top. Both edges and sound hole bound with black celluloid. Pearlette celluloid fingerboard and head piece. Metal parts nickelplated. Ebonized bridge. Price......

"Mapeliene" Tenor Guitar

No. 910 A very beautiful number and low in price.

Striped birth back and sides finished in natural maple color.

Mapeliene in the striped birth back and sides finished in natural maple color.

Mapelien black and white wood block inlaying and all edges bound with black celluloid. Fingerboard of silver celluloid with contrasting black position figures. Gold celluloid head piece. Top decorated with large stencil design. Price \$15.00

Le Domino" Tenor Guitar

No. 911 A jet black beauty, made up along the lines of the famous Le Domino Guitar. Well constructed from the best materials obtainable. All edges and fingerboard trimmed with contrasting white celluloid. Head piece, fingerboard and top decorated with domino decaleomania. Full 23-inch scale. Ebonized pin bridge with white bridge pins. Good quality pegs and strings. Price......\$15.00

Tenor Guitar Cases



No. 911

For Genuine Washburn Tenor Guitars, see page 105





Famous Roy Smeck Vita-Guitars - Tenor and Plectrum Guitars and Cases

ROY SMECK "Wizard of the Strings"

Roy Smeck, sponsor of the Vita-Guitars, Vita-Uke, and other instruments of this series, holds popular favor unique among stringed instrument artists. Featured in the very first Vitaphone production—featured in picture house presentations—a headliner in vaudeville—maker of records for Victor, Columbia, Edison, and others—author of numerous song and instruction books, he has aptly won his title of



The Roy Smeck Vita-Guitars

Vita-Guitars

Tonal qualities differing from all ordinary suitane qualities differing from all ordinary suitane desiration. Acros Bridge and the "seal" sound opening in the new Vita-Guitar. The first halmed between treble and bass reginal suitable and the state of the seal of the s

The Roy Smeck Grand Concert Guitar

A conventional model large size guitar, especially fine for those who need power without sacrifice of beauty of tone. New working the same size of the same siz

tar. Each. \$30.00
No. C1251 Leatherette Carrying Case (side opening) Each. \$8.00



No. 1251

The Tenor Guitar-Plectrum Guitar

No. 1250

Permits the banjoist to "double" on Fermits the banjoist to double on an instrument with the sweetness and resonance of the guitar, but with the method and "technique" of his own favorite banjo. The tenor and plec-trum guitars are four-stringed instru-ments, played like the banjo. The ments, played like the banjo. The tenor guitar may also be tuned as a ukulele, and is thus welcomed by the advanced "uke" player, who finds in it an instrument of great volume making possible a more free display of his tal-

In these guitars will be found the feature of construction, beauty and perfect intonation of the standard Visa Guitar. The same fine mahogany over-size body with selected close-grained

size body with selected close-grained spruce top, the aero-bridge, the "scal" sound openings—only the neck and fret-boards differ.

No. 1550 Rey Smeck Tenor Guitar for the present tenor banjo player. 23-inch scale, 19 fret fingerboard. Latest type wear No. C1550 Leatherstte Carrying Case (side opening). Each. \$8.00 No. 1552 Rey Smeck Pictrum Guitar, string banjo. 27-inch scale, 22-fret fingerboard. Latest type gear gegs. Each. \$350.0 No. C1522 Leatherstte Carrying Case (side opening). Each. \$8.00

Famous Johnny Marvin Ukulele

A langer "Uhe" with deeper lone and greater carrying power — that's what Johnny Marvin wanted for his stage manual of the stage of the



No. 688

Ukuleles

NEW MODELS-DESIGNED AND USED BY LEADING ARTISTS.

Rov Smeck "Vita-Ukulele"



No. \$22 "Vita-Uselet". Endorsed and used by ROY SMECK. Back, sides and neck made of genuine mahogany. Top is carefuly selected spruce, finished in natural color. The instrument has the shape of a Lute with very unique sound holes. Handsome appearance. Marvelous tone. Instrument comes in hand rubbed finish throughout. Each. \$12.00

Popular "Le Domino" Tenor Ukulele



No. 127

No. 127 The "LE DOMINO"
TENOR UKULELE has been on
the market a comparatively short
time but makes friends wherever
it gons. The large body is rewhich is or the mellow deep tone
which is or the mellow deep tone
well known "DOMINO" decalcomania designs. Top and back
edges, as well as the fingerboard,
Bone saddle and bone nut.
Each

Popular "Le Domino" Concert Ukulele



No. 125 "Le Domino" Ukulcle needs no introduction. Makes friends wherever it goes. Marvelous tone; wonderful appearance. The instrument is CONCERT SIZE finished in black throughout. Both edges bound with white celluloid; decorated with DOMINO design. Fingerboard correctly adjusted and bound with white celluloid. Each....\$7.30



No. 130 The Famous "Tonk American." Full concert size, designed and made for us exclusively. Spruce top finished in natural color, walnut extension fingerboard. Bone nut and saddle. Correctly adjusted—wonderful tone. Equipped with patent pags. Each...\$9.00

Washburn Guitar

Features

Tone is the prime requisite of an instrument. Without it all else—construction, features, and workmanship—is purposeless. Two things govern the quality of the tone—the wood and the design.

Much of the reputation of Stradivarius and Amati, who will live through the centuries as the world's master violin builders, rested upon the attention which they gave to the selection of woods. They took as much pride in the grain and figure of the maple and spruce used as in their carving. But above this was the insistence placed upon seasoned wood, sensitive to the vibrations of the strings. No less insistence is made in our factory. From a selection of 25,000 feet of choice spruce and maple, an expert often rejects all but 1,000 feet of lumber. Though much of what he discards would seem suitable for use, his standards are so rigidly high that only such a small amount meets them.

This wood is aged and seasoned in special steam kilns until the moisture content specified for Washburn Cuitars is reached. The owner of a Washburn is rarely troubled by the woods in it even when it is subjected to extremes of temperature. There is no splitting of top or bottom to ruin the beauty of the instrument or to impair the quality of the tone. Neither is there any shrinking or swelling of the wood to distort proportions, to leave unsightly openings at the jointures. In fact, the very shape and dimensions of the top, side, and bottom of the bodies of Washburn Guitars are reached by scientific calculations as to the surface resistance, tensile strength, and lateral response to temperature and moisture.

There is a reason in the construction of the parts of the Washburn. Each contributing factor is carefully analyzed and every precaution taken to attain and retain perfection. This care in construction is discovered again and again, as one examines the Washburn Guitar. For instance, the very modeling of the bouts is calculated in advance. The resonating chamber must produce the maximum of a rich, sweet tone. The volume of air, its vibrations and those of the surrounding surfaces, the planes of the sides and their areas—these are but a few of the factors studied in order to develop the Washburn tone which is so distinctive, so unrivaled.

Again, another very essential item, the top of the body, was perfected only after a long process of research and elimination. It immediately occurs to the musician that not only vibratory sensitivity but strength are imperative in this part. To gain both without sacrifice of the other is a matter of delicate balance of free and reinforced areas.

A study of the illustration will reveal the cunningly placed reinforcement of the Washburn top. Each little brace, so queerly arranged, was done so only after continued experiment indicated the proper position. As a result the top is fully responsive to the lightest touch of the strings and yet it is a marvel of strength.

Genuine appreciation of fine workmanship is the unfailing response that Washburns win from those who go over them point by point. There are so many real reasons apparent. Each part is refined and perfected in an unusual manner. Even the neck, which to the professional musician may seem of minor importance, is of special construction to gain the utmost in beauty, rigidity and strength. From a standpoint of beauty or dependability the Washburn neck is unexcelled.

Other Improvements

The body is symmetrical, perfectly balanced and easy to handle.

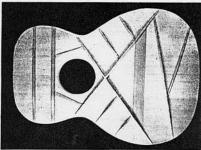
The fingerboard is fretted true to the thousandth of an inch, each fret finished perfectly smooth and easy to finger.

The scale is guaranteed scientifically correct.

The machine heads are of improved non-slip type.

The varnish is thin transparent and French polished. It allows the freest possible vibration of the wood, and shows the graining.

The grace and beauty of the instrument is enhanced by the artistic celluloid trimmings, genuine ebony fingerboards, pearl position dots and German silver frets.



Illustrating the reinforcing of the top of the Washburn Guitar

The Washburn "DE Luxe" Guitar



Here is the instrument for the concert artist who knows the value of appearances and for the amateur who takes the greatest pride and interest in his art and in his instrument. The Washburn "De Luxe" possesses a richness of appearance and a finished beauty that is distinctively its own.

Body—Selected rosewood sides; two-piece selected rosewood back with stripes of black, white and black inlaying through center; fine grained white spruce top, cross ribbed; top and back edges bound with white and black celluloid; outer edges bound with ivorine neat inlay around sound hole improved ebony bridge pearl inlaid, with bone saddle; bone fingerboard nut; ivory celluloid bridge pins; ivory celluloid end pin. Top ornamented with gold design. Hand rubbed satin finish throughout.

Neck—Genuine mahogany neck; oval ebony fingerboard; pearl position dots; ivorine bound artistically designed pearl inlaying in rosewood head piece; gold-plated patent heads with pearl buttons.

No. 5203	(No case included.)	Each\$115.00
No. 5238	(No case included.)	Grand Concert Size Each\$120.00
No. 5234		Auditorium Size Each

The WASHBURN "ARISTOCRAT" Guitar



A high standard of excellence in workmanship is evident in every detail of this instrument. A most careful inspection will not disclose a single flaw. The beautiful finish of the wood, its remarkably evenly matched grain, the artistic decorations, all assist in giving it a charming, attractive appearance. As in all WASHBURN instruments, however, the "Aristocrat" has been built primarily for tone.

Body—Selected rosewood back and sides, and carefully selected spruce top. Satin finish all over. Top edge bound with alternating black and white celluloid, ivorine on outside. Back edge bound with white ivorine. Black, white and black purfling down center of back. Edge of soundhole bound with black and white celluloid, encircled by two large rings. Bridge of genuine ebony with bone nut and ivorine pins. Ivorine end pin.

Neck—Genuine mahogany with ivorine heel plate. Veneered headpiece inlaid with pearl. Oval fingerboard made of genuine ebony bound with ivorine inlaid with pearl position dots. Nickel-plated patent heads with ivorine buttons.

No. 5202	Concert size (No Case included)	\$70.00
No. 5237	Grand concert size (No Case included)	75.00
N . F030	A Process (N. C. S. L. L. D.	00 00

Note:-For Cases to fit above Guitars, see page 114

The Washburn "CLASSIC" Guitar



This model has been designed for the artist who looks to his guitar primarily for tone and durability. Not that he is unresponsive to physical beauty, for this style, which is very popular with both the professional and amateur musician, presents a design of grace and exquisite finish, but with less ornate treatment.

Body—Beautiful figured mahogany back and sides with selected close grained spruce top. Hand rubbed satin finish all over. Top edge bound with alternating black and white celluloid, white outside. Back edge bound same as top. Strips of black and white purfling down center of back. Soundhole bound with white and black celluloid, surrounded by 2 larger rings.

Neck—Fine mahogany, rosewood capped with veneered headpiece. Ebony fingerboard inlaid with pearl position dots. Bone nut. Nickel-plated patent heads with black buttons. Special model ebony bridge, bone saddle, with ivorine heads. White celluloid end pin.

 No. 5201 Concert size. Each
 \$35.00

 No. 5236 Grand concert size. Each
 40.00

The

Washburn "Inspiration" Guitar



Made by the same workmen and under the same rigorous supervision as the other styles, this model has been produced in a successful endeavor to give the musician a fine guitar at small cost. There has been an elimination of expensive trimmings. It has a tone of very fine musical quality. Workmanship is of high order.

Body—Mahogany back and sides with fine close grained spruce top. Satin finish all over. Top edge bound with 3 ply alternating black and white celluloid. Soundhole bound to match. Black and white inlay down center of back.

Neck—Mahogany with rosewood heel plate. Ebonized oval fingerboard with pearl position dots; bone nut; fine nickel-plated patent heads with white buttons. Ebony bridge with bone saddle and ivorine pins.

No.	5200	Concert size.	Each.	······	25.00
No.	5235	Grand concert	size.	Each	30.00

The WASHBURN Tenor Guitars

The Tenor Guitar is an invention of our Washburn expert. It is offered in the Washburn line in very beautiful models as illustrations demonstrate. The strict standards of Washburn construction have resulted in an instrument of the highest type.

Body-Beautiful mahogany back and sides with selected spruce top, hand rubbed satin finish all over. Top and back edge bound with alternating white, black and white celluloid, stripe of narrow black and white inlay down center of back, sound hole inlaid with 3 rings.

Neck-Fine mahogany, rosewood capped veneer head piece. Ebony fingerboard inlaid with pearl position dots. Bone nut. Ebony bridge with ivorine pins. Nickel-plated geared pegs with ivorine buttons. Twenty-three-inch string length.

No. 5225\$35.00





The Tenor Guitar is played exactly the same as the Tenor Banjo, it possesses the richness and beauty of the Guitar. Every tenor banjoist will want one. It opens up to him the fascinating qualities of the Guitar without the necessity of learning to play a new instrument.

Body-Selected rosewood back and sides, fine grained white spruce top. Top edge inlaid with black and white inlay bound with ivorine, back edge bound with ivorine, narrow black and white inlay down center of back, 3 ring inlay around sound hole, hand rubbed satin finish through-

Neck-Genuine mahogany. Ebony fingerboard inlaid with fancy pearl position dots. Rosewood veneer capped head piece inlaid with pearl. Bone nut, ebony bridge inlaid with pearl on each side, with ivorine bridge pins, ivorine end pin. Geared nickel-plated pegs with ivorine buttons, twenty-three-inch string length.

No. 5226\$50.00

Cases to Fit "Washburn" Tenor Guitars

Washburn Tenor Guitars are slightly larger in size and therefore require special cases.

No. 91 1/2 Utility style, side opening case. Stiff chipboard body covered with walrus grain Keratol, leather bound edges, flannel lining. Each.....\$ 7.50

No. 92 3-ply veneer shell, covered with the best quality of black Keratol, lined with fine silk plush, nickel-plated lock and key. Each.......... 26.70

For Cheaper Styles of Tenor Guitars, see page 106

New Washburn Professional Banjos



Syncopator Model

No. 5181 Mahogany finish maple shell; 103/4 inch head, patented tone amplifier; large overlapping convex resonator with fancy colored wood design inlaid in center; latest type slender neck, three-ply construction. All metal parts heavily nickel-plated. Furnished with beautiful Keratol case, silk plush light.

	plush	lined	\$125.00
No.	5156	Plectrum style	125.00
No.	5106	Regulation 5 string Banjo	125.00



Aristocrat Model

No. 5183 Genuine figured black walnut shell; 1034 inches; special patented tone amplifier device built in; large convex resonator with beautiful rustic wood picture inlaid in center; graceful slender neck for fast, smooth, easy action; three-ply construction; headpiece inlaid with colored pearl. All metal parts heavily nickel-plated. Furnished with beau-

	tiful Ke	ratol case, silk plush lined	\$150.00
No.	5158	Plectrum style	150.00
No.	5108	Regulation 5 string	150.00



De Luxe Model

5. 5161 Plectrum style. Furnished with beautiful Keratol case, silk plush lined.... 190.00



Super De Luxe Model

No. 5187 Specially selected figured black walnut; 10¾-inch head; patented tone amplifier; large overlapping convex resonator inlaid with beautiful rustic scene in colored wood; improved slender tapering neck, especially designed for speedy performance; three ply construction. Headpiece and fingerboard elaborately inlaid with colored pearl; beautiful pearl patent pegs, geared type. All metal parts heavily gold plated and exquisitely engraved; engraving is offset in white gold. A banjo fit for a king. Furnished with beautiful Keratol case, silk plush lined\$250.00

New Washburn Professional Banjos

Made primarily for orchestra work, where brilliant, far-carrying musical tone is required.

The question often arises as to what constitutes "correct banjo tone." Is it a quick, sharp tone—the hit—and quit kind? Is it a thin, sweet tone? Is it a drum tone?

Who decided what the "Correct" tone is?

In designing Washburn Banjos the demands of prominent orchestra banjoists were kept foremost in mind. First, they should have a pleasing musical quality of tone. Second, the tone should be big, resonant, far-carrying. Third, the neck of the banjo should lend itself gracefully to the hand, and permit fast playing with perfect ease.

Our acoustical engineers with this data to work on, proceeded to create an instrument that filled every re-

quirement Better Than Any Banjo Had Ever Done Before.

They perfected a super-banjo with a tone that rings like a bell, big, snappy, brilliant, and of a quality that makes itself heard clearly through other orchestra music. At the same time it develops a volume, huge, swelling, sustained and far-carrying. Every Bit of Tone that Leaves the Instrument Can be Heard in the Farthest Corner of the Hall.

In appearance these new banjos are genuine works of art, made of the finest selected mahogany and walnut, skillfully blended together and inlaid with delicate colored wood design. Metal parts are elaborately engraved and embossed, and richly plated.

This is the new Washburn Professional Banjo—King of Them All!



Dansant Model

No. 5177 Mahogany finish maple all over; 10¾-inch head; patented tone amplifier; large convex extension resonator, decorated with beautiful colored wood inlaying, fine three-piece neck. All metal parts heavily nickel-plated. Fine velvet lined case included

 cluded
 \$90.00

 No. 5152
 Plectrum style
 90.00

 No. 5102
 Regulation or 5 string model
 90.00



Classic Model

No. 5179 Beautiful bird's-eye maple all over; 1034-inch head; patented tone amplifier; large overlapping convex resonator, inlaid with colorful marquetry design. Improved narrow type neck, three-piece construction; metal parts heavily nickel-plated. Handsome silk plush lined case included \$110.00

TONK BROS. CO., - CHICAGO, ILLINOIS



The
Washburn "DeLuxe"
Mandolin

WASHBURN MANDOLIN Features

Tops and Backs Carved from Solid Wood

In the WASHBURN Mandolins are embodied not merely an oval top and back but the violin model with the straight span preceding the arch. It is this tone-flexibility-giving modeling inside the edge of both top and back, that gives the violin its mar-



Figure 1

velous strength and vibrating power, and in the WASHBURN Mandolin this feature is duplicated precisely.

The pressing of tops and backs of stringed instruments into shape has no place in the manufacture WASHBURNS: Moisture and change of temperature soon flatten the wood so treated, or warp it. WASHBURN tops and backs are hand carved out of the choicest old seasoned spruce and maple, graduated to perfect proportions, ar-tistically lined and blocked with the same care as would be given to a fine violin. This is an exclusive WASHBURN feature. Note Fig-

ure I. The small square is an actual photograph of the unfinished wood during the carving process. Notice the cleanness of the job—carved with precision; as fine as the work on a rare old violin.



Now look at the cut section of the finished mandolin, Figure Observe the graceful curve of the top and back. And it is carved from solid wood—not pressed! Examine closely the carved from solid wood—not pressed! Examine closely the white edge of the top piece where the saw cut through. See the perfect graduation in the thickness of the wood. From \$\frac{1}{2}\$ of an inch. Do you appreciate the significance of that work? It means that the deep, heavy tones are caught, strengthened and mellowed by the thick portion of the arch and that the high notes are sweetened and enriched by the responsive vibrations of the tapered portion of the carved top and back.

The Fibre Reinforced Neck



End view neck where joined to body standpoint of beauty or dependability this neck is unexcelled.

In Figures 3A and 3B note carefully the cut section of the neck piece. A thick strip of vul-canized fibre forms a rigid backbone through the center of the neck to prevent warping or twisting. Two wedge shaped strips of maple run full length parallel to the fibre to rein-force the solid mahogany outerstrips. The full length view of the neck shows the artistic hand carved scroll head that gracefully terminates the neck piece. From a

Compensating Tailpiece

Another exclusive feature is the patented compensating tailpiece, Figure 4. This so divides the string length that a perfect octave is produced back of the bridge, one octave above the harmonic produced at the 12th fret of the fingerboard.



Figure 4

The WASHBURN "De Luxe" Mandolin

As a jewel, cunningly mounted, gains fresh beauty and evokes greater appeal, so the WASHBURN "De Luxe."

Specifications

Body-Top carved from 3/4-inch fine grain quarter sawed spruce, natural color, graduated in thickness; golden brown curly maple sides; carved golden brown figured maple back; top and back edges of body inlaid with white and black fiberoid; oval soundhole bound with white and black fiberoid. Highly polished.

Neck-Thirteen-inch scale; polished mahogany neck reinforced with vulcanized fibre; artistic hand carved scroll head; ebony extension fingerboard bound with black celluloid; 6 pearl position dots; 24 nickel silver frets; ebony bridge and polished bone fingerboard nut. Trimmings-Specially made and improved patent heads covered with hard black rubber head plate; black celluloid buttons; patent vulcanized fibre guard plate;

patent tailpiece with artistic nickel silver cover. Case-Black seal grain Keratol covered 3-ply wood body; side opening; silk plush lined; nickel-plated brass trimmings, lock and clasps; steel valance; two compartments for accessories; leather handle.

No. 5283 Complete with case \$185.00

The Washburn "Aristocrat" Mandolin



Though there is only one standard of WASHBURN quality, tastes vary. This style has been designed for the artist who looks to his mandolin primarily for tone and durability. Not that he is unresponsive to physical beauty for this style, which is very popular with both the professional and amateur musician, presents a design of grace and exquisite finish, but with less ornate treatment than the WASHBURN "De Luxe."

Specifications

Body—Top carved from ¾-inch fine grain spruce, natural color; graduated in thickness; golden brown curly maple sides; carved golden brown figured maple back; top edge of body inlaid with white and black fiberoid; back edge with ivory celluloid; oval sound hole bound with black and white fiberoid. Hand rubbed satin finish.

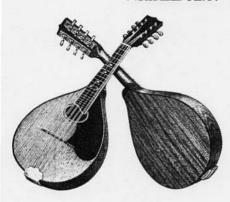
Neck—Thirteen-inch scale; mahogany neck reinforced with vulcanized fibre; ebonized head piece; ebony extension fingerboard bound with black celluloid; 6 pearl position dots; 24 nickel silver frets; ebony bridge and polished bone fingerboard nut.

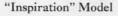
Trimmings—WASHBURN patent heads with black celluloid buttons; patent vulcanized fibre guard plate; patent tailpiece with artistic nickel silver cover.

Case—Black seal grain Keratol covered three-ply wood body; side opening; silk plush lined; nickel-plated brass trimmings, lock and clasps; steel valence; two compartments for accessories; leather handle.

No. 5282 Complete with case......\$100.00

WASHBURN MANDOLINS





Now even the beginner need not play on an inferior instrument. The WASHBURN "Inspiration" Model is made by the same workmen and under the same rigorous supervision as the other styles. It has been produced in a successful endeavor to give the musician a fine mandolin at small cost. It has a tone of a very fine musical quality.

Specifications

Body—Fine spruce top, natural color; selected mahogany back and sides; top edge of body inlaid with black and white purfling; top and back edge bound with black celluloid; soundhole encircled with white and black celluloid.

Neck—Thirteen-inch scale, polished mahogany neck; ebonized fingerboard with 4 pearl position dots and 21 nickel silver frets; ebony bridge and bone fingerboard nut; inlaid tortoise shell celluloid guard plate.

Trimmings—Nickel-plated brass patent heads; nickel-plated brass tailpiece with slide cover.

No. 5280 Each\$25.00



"Classic" Model

Many an artist whose heart is set on the best mandolin obtainable must, for a while at least, content himself with an inexpensive instrument. In doing so his choice is one that is made considerately. This is why this WASHBURN is so highly received by him. It gives him the best design and workmanship obtainable and a tone of great richness and power.

Specifications

Body—Fine grained spruce top, natural color; figured rosewood back and sides; top and back edges of body inlaid with black and white celluloid; oval soundhole bound with white and black celluloid.

Neck—Thirteen-inch scale; polished mahogany neck and ebonized head plate; ebonized fingerboard bound with white celluloid; 5 pearl position dots; 21 nickel silver frets; ebony bridge and polished bone fingerboard nut; inlaid tortoise shell celluloid guard plate.

Trimmings—Nickel-plated patent heads; nickelplated brass tailpiece with slide. Finest quality strings.

No. 5281 Each\$40.00

Cases

Black seal grain Keratol covered 3-ply wood body; side opening; steel valance; nickel-plated brass trimmings, lock and clasps; leather handle; compartment for accessories.

No. 6212	Flannel lined.	Each	
No. 6214	Velvet lined.	Each	
No. 6216	Silk plush line	d. Each	17.50

Washburn Ukuleles

Professional Concert Size

We present here two new models in Washburn Ukuleles. Instruments that possess the last word in tone quality because they are scientifically made and choice seasoned woods are used throughout. These instruments have a resonant, sweet, far-reaching tone that will delight any hearer. Artistic workmanship is evident throughout. The Washburn name on these instruments is your guarantee.



Super-DeLuxe Model WASHBURN Ukulele

Master Craftsmanship Throughout

> America's Most Beautiful Ukulele

Superfine Tone Quality

Made of Genuine Koa-wood



Concert size. Body of very fine and seasoned selected genuine Konwood, beautiful satin finish; top and back edges, center of back, and
sound hole inlaid with beautiful Criental Pearl; top and back edges are
bound with white ivorine; sound hole edges bound with white ivorine;
ret; genuine show fingerboard with 5 pearl inlaid designs; fingerboard
edges bound with white ivorine binding; genuine mahogany 3-piece neck,
beautifully shaped and finished; equipped with white ivorine patertipes
of our own exclusive design; heel of neck capped with ebony and white
minimum boxessing the last word in appearance and toot
consists. quality. No. \$320 Price, each

Concert size. Body of specially selected Kon-wood in heautiful satin finish. Top and back edges and center of back have cut block wood nlaying or purfling, giving the instrument a very reat appearance. Sound hole entercled with inlaid Abalone Pearl; sound hole edges bound with white ivorine; new type end extension ehony bridge with 4 white bone white ivorine; new type end extension ehony bridge with 4 white bone granime mahogans? Jipiece neck with strip of black fiberoid through center which not only gives the instrument a neat appearance but also eliminates any possible chance of warping; caupped with patent page and strung with best quality guid strings. An instrument opensessing exquisite time quality and artistic workmanship throughout.

Shrine Model

This is a professional instrument of the highest order, unique in shape, convenient to handle, and, above all, possessing a tone quality sweeter, more resonant and far-carrying than any ukulele you have ever heard. You will be amazed at the tone quality of this instrument. Scientifically built in every respect, and pronounced by discriminating players everywhere as in a class by itself.



Description

The body is made of extra fine genuine mahogany in beautiful satin finish; width of lower bout, 9 inches: length of entire instrument, 21½; inches. Top, back and sound hole edges bound with green celluloid, giving a very pleasing appearance: new model end extension bridge which allows freest possible vibration; genuine ebony fingerboard with 17 German silver frest and 4 round green tion, genuine coony ingerocard with 17 cerman siver frets and 4 found green celluloid position marks; genuine mahogany neck, heautifully modeled and finished; resewood veneered headpiece with inlaid green celluloid design; equipped with special model patent pegs of our own exclusive design; etrung with finest quality gut strings. This instrument absolutely possesses the last word in tone quality. Highly recommended for solo work.

No. 5331 Same as No. 5330, except made of specially selected birch. mahogany finish. Each

Shrine Model Ukulele Cases

Made of 3-ply veneer covered with walrus grain waterproof black Kerateli steel valance; side opening; velvet lined; nickel plated brass lock, clasps and protectors; leather handle; durable workmanship throughout.

No. 6412 Price, each

No. 6410 Black walrus grain Keratol; fiberboard body; side opening; fiannel lined. Each....



Professional Concert Size

Great advances in ukulele construction are evident in this remarkable group of WASHBURNS. Few instruments of their kind today possess such beauty of tone, gracefulness of design and remarkable quality of workmanship.

There is in the WASHBURN tone a sweetness, power, and a far-carrying quality that delights the player. There is an instant response to the slightest touch on the string. Under prolonged playing, the tone retains its vibrant fullness and vigor. The design of the instrument is such that playing is easy.



Inspiration Model

Washburn Junior

No. 5314 A new addition to the famous line of "WASH-BURN" instruments. Slightly smaller in size than the full Con-cert model but has all the ear marks of the professional Ukulele. The workmanship is exquisite and the tone marvelous. Entire The workmanship is exquisite and the tone marvelous. Entire instrument made of carefully selected mahogany and dull rubbed finish. Genuine rosewood fingerboard with inlaid position dots. Special non-slip patent pegs. Each................................\$10.00

No. 5315 The WASHBURN "Inspiration Model" Ukulele is No. 5315 The WASHBURN "Inspiration Model" Ukulele is made of figured mahogany, hand rubbed satin finish all over; alternating black and white purfling inlaid around sound hole; sound hole edges bound with celluloid; mahogany bridge with ebony fret; genuine rosewood fingerboard with 12 accurately placed German silver frets, and 3 pearl position dots; equipped with Lyonite patent pegs with black buttons. Each...\$12.00

Washburn

Superb Model



Collegian Model

No. 5316 The WASHBURN "Collegian Model" Ukulele is made of selected figured genuine mahogany, hand rubbed satin finish all over; new type end extension mahogany bridge; beautifully finished genuine resewood extension fingerboard with 17 accurately placed German silver frets and 4 pearl position dots; equipped with special model patent pegs. Each \$15.00

ashburn Solo Model

Tone Tells the Story-

artists the world over.

No. 5317 Solo Model

Superb Model

No. 5318

No. 5318 The WASHBURN "Sunerb Model" Ukulele is made of beautierb Model Ukulele is made of beauti-fully figured genuine Koa-wood, hand rubbed satin finish all over; top and back edges bound with ivorine; new type end extension Koa-wood bridge; polished bone bridge pins and fret; beautifully finished genuine rosewood extension fingerboard; special model patent pegs: ivorine design inlaid in head; attractive gold decalcomania maple leaf design around lower bout. Dainty appearance. Beautiful tone. Each\$25.00

Washburn Tenor Ukuleles

Professional Grand Concert Size

New models in Washburn Tenor Ukuleles. These new instruments are rare beauties. They possess a deep, rich, resonant, far-reaching tone that captivates everyone. Scientifically built throughout. Choice seasoned woods, artistically finished. Each instrument is thoroughly tested and bears the approval of an expert before leaving our factory.



Washburn Tenor Ukulele

Enlarged Model—Length 24½ inches

The WASHBURN Tenor Ukulele has a beautifully figured genuine mahogany back, sides, top and neck, hand rubbed satin finish all over; top and back edges bound with ivorine; new type end extension mahogany bridge which allows freest possible vibration and cannot tip or pull off; polished bone bridge pins and fret: beautifully finished concurrence wood extension fingerboard with 17 very accurately placed Cerman silver frets and 4 pearl position dots; polished bone fingerboard nut; beautifully modeled head equipped with special model patent pegs; ivorine design inlaid in head; patent pegs have nickel-plated brass posts mounted with viorine buttons. Gold leaf decalcomania around lower bout. Strung with finest quality gut strings. \$30.00

Tonk Bros. Co.

(Incorporated)

623 South Wabash Hvenue

Brunswick Building

Chicago, Ill.



Morld's Largest Exclusive Wholesalers of Musical Merchandise

Our 37th Year

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