MR. TEACHER

Do business on our capital. Stock furnished. No investment. We help sell. Territory assigned, protected and worked by our "Still Hunt." We pay for the advertising; you pay for goods when sold. Return goods if not sold. Enclose card. We will set you up in the small goods business.

GIBSON MANDOLIN GUITAR CO.,

FACTS ARE SASSY ARGUMENTS

Belief in one's ability to dodge the clean sweep of the "New Era Stroom" will never capture the elusive goddess — Success.

To argue for the "Potato-bug" is to argue there's no necessity in digging out the tops and backs of the Violin. Tops could just as well be sawed out, braced and glued, graduated eliminated and a bowel for a back-board!

Ye gods! and this is the construction for which the average Mr. Huggel will lie down and roll over three times at the snap of the finger and then wonder why his studio is not in the Hall of Fame building. No matter what is coveted, the route of nature's laws must be traversed or the highest ideals sacrificed.

Think it over.